Here is the way to "scientifically" pick the best people to contact to launch your XanGo biz Big Time!

By James Sanford, 200K

A. Write down a list of 100+ names of people you know. (Refer to the Memory Jogger on www.mccarthycentral.com)

B. Qualify each of them with a “star” mark for:

1. *Successful. Not just income, but successful teacher, minister, etc.*
2. *Dissatisfied (with job, money, time etc….)*
3. *In the health, beauty or fitness field.*
4. *Knows LOTS of people*
5. *Entrepreneur*
6. *NEEDS our product, and would be a walking, talking billboard*

C. Circle the 20 people who have the most “stars”, and use the **more experienced** members of your upline on 3-way calls to help you bring these people in FIRST. We are looking for 4, 5 and even 6 “star” generals!

D. Before you contact any of these people, also write down why you think they would really benefit from hearing about this: more money, more freedom, better health, having fun making a difference, etc.