Xango Specific Leadership Qualities Quiz

Rate Yourself 1 to 5 (know your strengths and weaknesses)

1. Leadership_____
2. Event Promotion_____
3. Planning Events_____
4. Accountability_____
5. Getting People Started_____
6. Coaching_____
7. Developing Game Plans_____
8. Organization_____
9. Teaching Systems to Follow_____
10. Duplication_____
11. Prospecting_____
12. 3-Way Calling_____
13. Asking Questions_____
14. Listening_____
15. Inviting_____
16. Focus_____
17. Self Development_____
18. Writing Goals_____
19. Driving Legs_____
20. Identifying Leaders_____
21. Daily Planning_____
22. Story Telling_____
23. Personal Testimonial_____
24. Introducing people on calls and at events_____
25. Telephone Skills_____
26. Charting (Tracking Your Business)_____
27. Tracking Your Numbers (growth)_____
28. Knowing Your Genealogy (personal & group)_____
29. Setting the Example (what you do)_____
30. Teaching_____
31. Reading (personal growth)_____
32. Creativity_____
33. Responsibility_____
34. E-mail Etiquette _____
34. Compensation Plan_____
35. Sponsoring_____

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